



## TENUTA DEL CONTE

Calabria, Italy



[www.tenutadelconte.it](http://www.tenutadelconte.it)

*(Cirò Bianco 2023) "Complex perfumed nose of mandarin, orange blossom and the waxiness I have come to associate with Greco Bianco (which is distinct from Greco di Tufo). Full yet with plenty of acidity. Navigated the challenging year with real bravura. " 17 points, Walter Speller, www.JancisRobinson.com (July 2025)*

*(Cirò Rosso Classico Superiore 2019) "Sexy aromas of red cherry, spicy underbrush, and balsamic hints of sweet tobacco and mocha. At once dense and vibrant, ripe and concentrated but without showing any excess weight; this strikes me as a really refined Cirò. Fine-grained and deep, with attractive floral lift to the red cherry, licorice and woody underbrush flavours. Closes firm and with outstanding length. One of the best Cirò wines I have ever tried, but you can extend that comment to just about any wine from this estate that boasts wines of truly eye-opening quality. Very well done. " 93 points, Ian D'Agata, Terroir Sense (April 2024)*

The Cirò DOC is a picturesque corner of the Mediterranean, along the Ionian coast, in the eastern foothills of the Calabria region, a large peninsula that forms the toe to Italy's boot. The Parrilla family, who own and run Tenuta del Conte, have been making wine here for four generations, the latest of which to take over the estate are Mariangela, Giuseppe, and Caterina.

Winemaking in Calabria dates back thousands of years, and Cirò is the most famous of the Calabrian DOCs. The vineyards stretch from right next to the coast, up into the foothills of the mountains, interweaved with olive groves, citrus orchards, and prickly pear cacti. The temperatures here can be very hot and conditions dry, with 300 days of sunshine per year, but the soils are very good at retaining water and the proximity to the sea brings constant ventilation in the form of fresh sea breezes, creating a perfect micro-climate for growing healthy grapes. Gaglioppo and Greco Bianco are the two varieties Cirò is famous for, and the pride of the peninsula. Small amounts of other local and international grapes are grown and allowed as part of the blends, but the majority must be Gaglioppo or Greco Bianco to be labeled DOC.

Tenuta del Conte's first vineyards were planted in 1960 by Francesco Parrilla, who began by selling fruit to the local cooperative, whilst reserving just small amounts to make un-labeled wine for home consumption. 2004 was the first vintage to be labeled under the Tenuta del Conte name and made commercially available. Today the family owns 15 hectares of vineyard land, which is cultivated organically, officially certified from 2014 onwards. The vines are trained according to the Alberello method, which is small bush vines with maximum canopy to protect the fruit from extreme sun exposure.

2011 was a real turning point for the winery when Mariangela Parrilla took over as winemaker. Mariangela takes a philosophical approach to winemaking, with the aim to let these traditional indigenous grape varieties speak for themselves and their terroir. Her wines are all organic, no herbicides or chemicals are used at any stage of the production process, she opts for spontaneous fermentations using indigenous yeasts, no filtration, and solely stainless-steel and bottle aging. Taking each wine vintage by vintage she lets them evolve and age "according to their own natural rhythm", making each wine unique. This could be just one year in bottle before release or over 10 years. Not only does she capture the unique character of the grape variety but that of the vintage it's from too.

Together with a handful of other wineries in the area, Mariangela is part of "The Cirò Revolution", a group formed to promote and protect their territory's identity. They are dedicated to organic viticulture and minimal intervention winemaking, they make traditional wines, in homage to their ancestors, from native grape varieties. Originally formed as "The Cirò Boys", that was until Mariangela came along, bringing fresh new ideas as a dynamic young female winemaker. As a collective, these innovative wineries are breathing new life into the Cirò DOC and prized recognition for their work with these native varieties.

Code	Label name	Vintage	Alcohol	Closure type	Case size
<b>White Wine</b>					
TC0123	Cirò Bianco - Organic	2023	13.5%	Cork	12x0.75lt
TC0313	Calabria Bianco 'Manere'	2013	13.0%	Cork	6x0.75lt
<b>Red Wine</b>					
TC0423	Calabria Rosso - Organic	2023	14.0%	Cork	6x0.75lt
TC0219	Cirò Rosso Classico Superiore - Organic	2019	14.0%	Cork	12x0.75lt